



# ALFA AIRPORT REVENUE MANAGEMENT SYSTEM

THINK AIRPORT BILLING IS SUPPOSED TO BE COMPLICATED? NEITHER DO WE.



ALFA is a powerful airport billing software solution designed to balance ease of use with the flexibility required by airports of all sizes to invoice customers, examine airport traffic, manage lease and concession revenue, and much more.

ALFA automates the details of airport billing with separate modules for Aeronautical and Non-Aeronautical Charges, Customer Management, and Statistics. An experienced and dedicated staff to help you master the ones you need and fully leverage functionalities is available to support you along the way.

## UNLIMITED FEES, FLEXIBLE CONTRACTS

Whether a simple landing fee, a custom fee schedule or a complex multi-item sliding scale concession, ALFA supports the complexities of airport revenue management.

## INVOICES & REPORTS TO MEET YOUR NEEDS

Ask a business or airport operations question, and get a clear, detailed answer using ALFA's built-in reports. With dozens of preexisting invoice and report templates to choose from and the ability to develop any report you need, when it comes to making sense of your data, ALFA is as customizable and as flexible as you need it to be.

## FEATURES & BENEFITS

### FROM SMALL GA TO INTERNATIONAL

Fully modular, ALFA is able to accommodate airports of various sizes in diverse environments. ALFA is deployed in over 40 regional and international airports in Canada, the U.S., the Caribbean and Europe, the Middle East.

### FROM SINGLE-SITE TO MULTI-SITE

With complete multi-airport support "out of the box" and a scalable SQL-based database architecture, ALFA supports as many airports and users as are required.

### PROVEN ACCOUNTING INTEGRATION

Having been successfully interfaced with several prominent accounting packages, customers in 10 different time zones are saving time by exporting billing data from ALFA into their accounting systems.

## TRAINING & SUPPORT

At WSP, our relationship with our clients never ends. Even after the setup and training period, ALFA Support Specialists are always just a phone call or email away.

## INTEGRATE WITH VARIOUS TRAFFIC DATA SOURCES

ALFA can be integrated with 3rd Party Airport Operations Databases (AODB) and Flight Information Display Systems (FIDS). It can also use data streams from 3rd party audio and video capture products to provide a complete airport billing solution.

## OUTSOURCE BILLING TO WSP

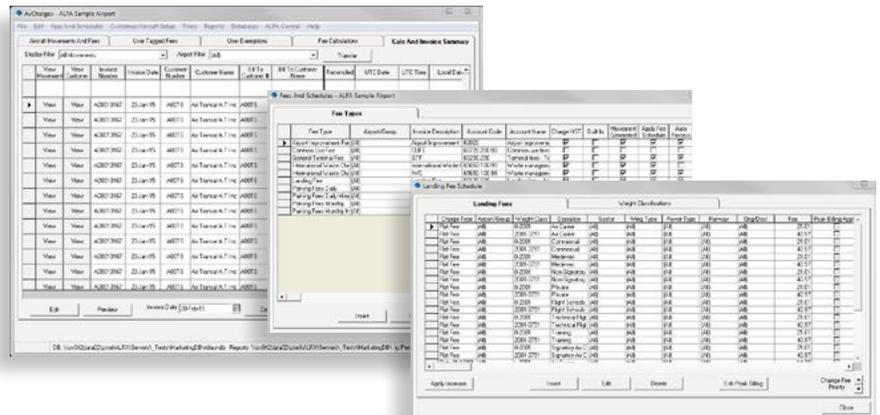
If you do not wish to commit the time or resources to full-time billing staff, why not trust it to us? With over 40 airport clients of all sizes, WSP has the experience, the expertise, and the toolkit to complete billing and invoice customers in a fraction of the time it takes the average airport.

Benefit from the power of ALFA with none of the overhead by outsourcing your billing to WSP.



## AERONAUTICAL CHARGES

The AvCharge Module is a powerful aeronautical billing utility used to completely automate processing of aircraft movement data. Once processed, users can manually edit and tag aircraft movements with supplemental fees and/or exemptions if desired.



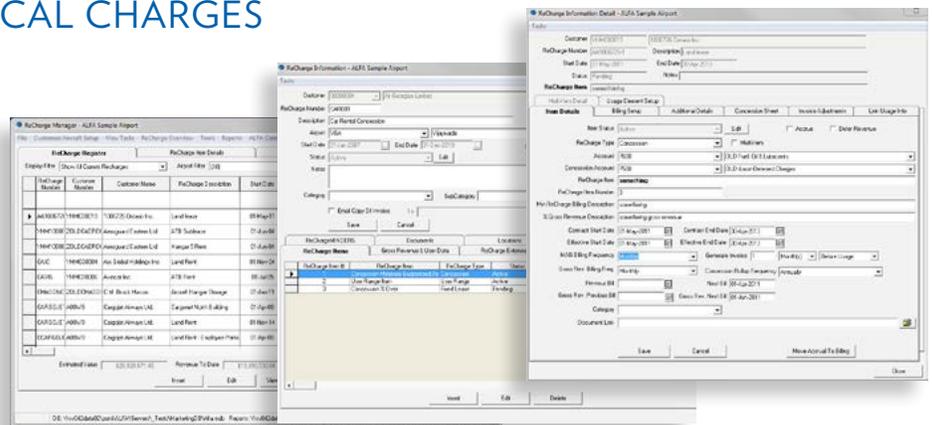
The AvCharge Module permits users to process multiple aeronautical charges onto one invoice.

## FEATURES INCLUDE

- Automatic Fee Calculation based on the airport's own fee schedules (including tiered billing and peak billing)
- Automated importation of digital aircraft movement files, 3rd part data sources, or your AODB
- Unlimited aeronautical fee structures based on weight, seat, time of day, engine type, sector, operation and wing type for automatic fee calculations
- Allows for calculation of Landing, Terminal, Passenger, Loading Bridge, Parking, and other fees
- Automatic billing invoice/detail report preparation including detailed movement statistics
- Built-in reports for analysis and verification
- Ability to modify/exempt automated fees based on aircraft registration, flight number, customer or flight origin/destination

## RECURRING NON-AERONAUTICAL CHARGES

The ReCharge Module is designed to assist airports to manage the multitude of recurring fees and charges associated with airport operations. These typically include leases, concessions, licenses, utilities, employee parking, hangar rentals, aircraft parking, etc.



Keeping track of the various recurring fees, effective periods, documentation requirements, etc. can be very onerous if not properly managed. The ALFA ReCharge Module provides a single-source management and invoicing tool for this purpose.

## FEATURES INCLUDE

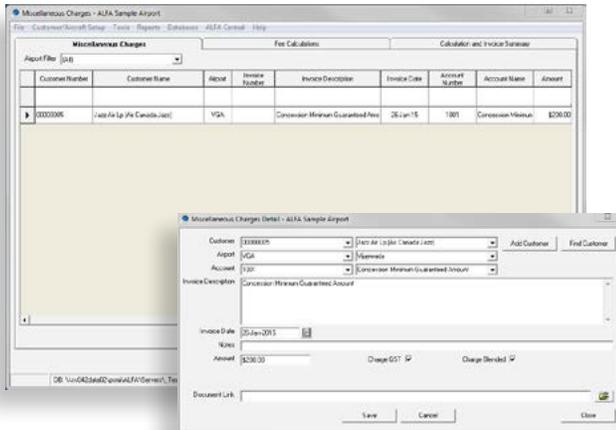
- Minimum amount and gross revenue concessions
- Sliding scale and multi-item concessions
- Utility Recovery (Electricity/Water)
- Detailed Customer Management
- Integration with Microsoft Outlook for email reminders and/or e-invoicing
- Custom invoice descriptions
- Lease and Licenses

## EXTENSIONS INCLUDE

- Complete Contract Document Management System with customizable task reminders and audit trail to ensure all contractual obligations are met

## MISCELLANEOUS CHARGES

The Miscellaneous Charges Module is designed to allow airports to capture and invoice basic, single event charges. These one-off fees could include charges for renting the airport boardroom for one or more hours, licensing costs for shooting a film at the airport, security passes for construction workers, etc.



## DATA SECURITY

All processing is performed on the client's desktop, ensuring the security and confidentiality of data. Internet connectivity is used to access updated aircraft registries, IATA and ICAO air carrier designators, international airport codes, and ICAO aircraft type codes.

## EFFICIENCY & TEAMWORK

As a networked, multi-user application, ALFA seamlessly allows one user to perform aeronautical billing, while another processes Recurring Charges, another processes Miscellaneous Charges, another enters statistics, and a fifth prints Airport Operations reports - all simultaneously.

## STATISTICS

Statistics can be tracked by customer, flight no., origin/ destination, and aircraft type. This module centralizes passenger volume tracking, and allows for financial reporting normalized by passenger. This module also centralizes the storage of local traffic movements.

## ACCOUNTING SYSTEM INTERFACING/CUSTOMER EXPORT

ALFA has been successfully interfaced with several small, medium, and enterprise-level accounting systems, exporting at the click of a button.

- > Vadim iCity
- > Finance & Community Plus
- > Sage AccPac
- > Axis
- > Epicor
- > Great Plains
- > QuickBooks
- > Sun
- > Oracle
- > Simply Accounting
- > Other systems that support imports